



The Appliance You Need Today With The **Full Model Upgradeability** You'll Want Tomorrow

Firebox[®] X from WatchGuard[®] – the world's first fully model-upgradeable integrated security appliance that expands to meet your growing business and security needs, at a price you can afford.

Full Model Upgradeability and Expandability

Increase the capacity of your existing Firebox X appliance by easily upgrading it to any higher model or adding security features and services, exactly when you need to, through a simple license key process.

- **Four models** designed to fit a range of company sizes
- **Upgrade** an existing appliance to any higher model for more performance, sessions, VPN tunnels and authenticated users
- **Add multibox management**, branch office and mobile user VPN, and three additional network ports
- **Add Web filtering**, anti-spam, antivirus, and vulnerability assessment

Integrated Security

Firebox X integrates the security features your company needs in a single platform.

- **Firewall**, VPN, Intrusion Prevention, application layer security, spam blocking, content filtering, and more
- **Protect initial security investment** with an appliance that grows to meet your future security needs

Intuitive User Experience

Our graphical management interface lets you see your entire network from a central management console.

- **Intuitive central management** for one or multiple appliances
- **Create VPN tunnels** in three simple steps
- **Monitor activity** in real-time and generate relevant reports
- **Quickly configure** and deploy security policies
- **Log, track, and record** network activity

Intelligent Layered Security

Firebox X Intelligent Layered Security architecture provides protection for all key layers of your network, with flexibility that enables you to quickly add new technology to counter new threats. The architecture is overseen by the Intelligent Layered Security Engine, which monitors and directs actions throughout multiple layers to deliver greater performance and stronger protection.

- **Layer 1: External services**, such as Vulnerability Assessment, protect your network from the outside before attacks can begin.
- **Layer 2: Data integrity** is examined and common network exploits are deflected.
- **Layer 3: Virtual Private Networking** securely connects your Firebox X to remote users and branch offices.
- **Layer 4: Stateful packet firewall** detects malicious data packet headers and filters on ports and protocols.
- **Layer 5: Application layer security** prevents attacks by inspecting HTTP, SMTP, FTP, DNS, and other packet content.
- **Layer 6: Content security**, Web filtering and spam blocking increase productivity and unburden e-mail servers.

Expert Guidance and Support with LiveSecurity[®] Service

Every Firebox X appliance purchase includes an initial subscription to our innovative LiveSecurity Service – the most comprehensive support program available today.

- **Early Warning Service** – stay ahead of attackers with security alerts delivered right to your e-mail inbox.
- **Superior Customer Care** – includes advance hardware replacement and an extendable hardware warranty, as well as 4-hour targeted response time (1-hour targeted response time with Gold Service). Technical support teams are on call 12 hours a day in every global time zone.
- **Evolving Defense** – easily download hotfixes, software updates, and feature enhancements.
- **Security Instruction** – editorials and articles written by top security experts and access to online resources to further your security education.

PRODUCT DESCRIPTION

Firebox® X500 WG40500

Firebox® X700 WG40700

Firebox® X1000 WG41000

Firebox® X2500 WG42500

TARGET CUSTOMER ▶	Small businesses requiring an affordable, integrated security appliance with simple operation	Small businesses requiring an affordable, integrated security appliance that grows with their needs	Mid-sized businesses requiring multi-layered security solutions with centralized management	Mid-sized or distributed enterprises requiring the utmost protection and remote connectivity
Model Upgradeable	Yes	Yes	Yes	N/A
Feature Upgradeable	Yes	Yes	Yes	Yes
Service Upgradeable¹	Yes	Yes	Yes	Yes
Network Interfaces (included/total)	3/6	3/6	3/6	3/6
Intelligent Layered Security	All models integrate firewall, VPN, intrusion prevention, application layer security, spam blocking, Web filtering, authentication and rich reporting.			
Flash/RAM (MB)	64/256	64/256	64/256	64/256
Firewall Throughput (Mbps) (max)	100	150	225	275+
VPN Throughput (Mbps) (max)	20	40	75	100
Concurrent Sessions	20,000	50,000	200,000	500,000
Branch Office VPN Tunnels	0 ²	100	500	1000
Mobile User VPN Tunnels (max)	50	100	1000	1000
Mobile User VPN Clients Included	5	10	50	1000
Authenticated Users	250	250	1000	5000
Multibox Management Licenses Included	0	4	4	4
Rich Reporting & Real-Time Monitors	Yes	Yes	Yes	Yes
Managed Desktop Antivirus Licenses (bundled)	5	5	5	5
Application Layer Security	Yes ³	Yes ³	Yes ³	Yes ³
Intrusion Prevention	Yes	Yes	Yes	Yes
Web Filtering	Optional Upgrade	Optional Upgrade	Optional Upgrade	Optional Upgrade
Spam Blocking	Optional Upgrade	Optional Upgrade	Optional Upgrade	Optional Upgrade

¹ Service upgradeability enables customers to add additional security services like Web filtering and spam blocking, and future services under development.

² Upgradeable to 50 branch office VPN tunnels

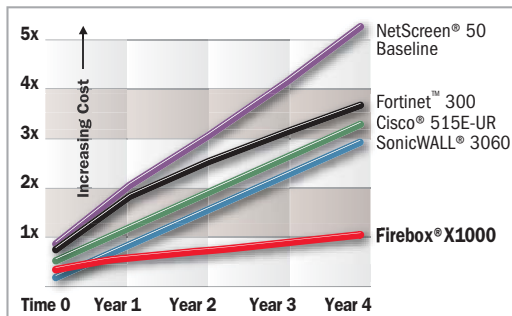
³ HTTP, SMTP, FTP, DNS, H.323 protocols supported

WatchGuard
Firebox®



Best Total Cost of Ownership

Considering the cost of hardware, management software, maintenance fees, add-ons, and options over time, Firebox X savings are dramatic. Plus, the additional operational cost benefits of replacing a collection of disparate systems with one Firebox X appliance make it the clear choice.



Time 0: Hardware + 1 Yr. Support
 Years: + Service fees + Add-ons + Maintenance
 Source: Published vendor US price lists as of 3/31/04 and industry standard/leading vendors for services missing from compared products

Options Pricing Comparison	X1000	Pro 3060	NS-50 B	515E- R	FG-300
Platform MSRP	\$3,190	\$2,795	\$4,995	\$3,495	\$5,995
Support/Maintenance (Yearly)	\$702	\$505	\$800	\$900	\$900
H/W Warranty (included in maintenance)	Yes	Yes	\$250	Yes	Yes
Web Filtering Service (Yrly/Renewal)	\$690/\$420	\$995*	\$3,999*	\$2,495*	\$995*
Spam Blocking Service (Yrly/Renewal)	\$875/\$525	\$3,999*	\$4,995*	\$2,999*	\$3,999*
Mobile User VPN Licenses (Included)	50 seats	\$795	\$195	\$500	\$2,975
Rich Reporting (Included)	Yes	\$295	†	†	†
Application Layer Security (Included)	Yes	No	\$500	No	No
Desktop AV (Included)	5 seats	\$165	\$269	\$269	\$269
Multibox Mgmt (Included) ‡	4 devices	\$716	\$1,598	**	\$1,919
Multibox Mgmt Support (Included) ‡	Yes	\$500	\$304	**	\$480

*Web filtering and spam blocking services are calculated assuming 300 users with WebSense® and BrightMail® services respectively.

†Reporting is included in vendor's multibox management system for an additional cost.

‡Vendor's management system/support costs are pro-rated to four devices. Minimum costs for initial multibox management purchase are higher: SonicWALL (5 devices): \$895/\$625; NetScreen (10 devices): \$3995/\$760; Fortinet (25 devices): \$11,995/\$2,999.

**Some costs were not available to WatchGuard as of 3/31/04.

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For more detail on which WatchGuard security appliance product line is best suited to your needs, visit: www.watchguard.com/compare